

LUXURIES FOR GIFTS
SELL LIKE HOTCAKES
IN TRUE XMAS SPIRIT

"Sign of Prosperity" Say Business Men—They Make Better Presents Than Useful Things

HELP FOR THE SHUT-INS

Including today, there are only eleven shopping days before Christmas.

If it is ever right to capitalize the future and spend the dividends that are paid by hopes and dreams (in advance), it is in this Christmas season. Christmas has nothing to do with money-making, but it has a lot to do with money-spending, and therefore the news that comes from six big life insurance companies' presidents that "prosperity is here" is important news.

"Prosperity is shown by the extraordinary demand for luxuries," quoth one, and it looked as if he were right at the powder, puff and perfume counter of a big store today. There were men there, too, who were fully perplexed, counted, because almost anything a man might buy at such a counter would be the wrong thing and it would be better if they gave their wives the money and let them get it for themselves, under ordinary circumstances.

But the fun of Christmas presents is the surprise, and many wives are moved to tears of touched affection at the sight of gifts chosen with the bawling and taste of masculinity, which, however, had meant well. It is said to think of the many rings, bracelets, mesh bags, silver puff boxes, etc., that have to be taken back and exchanged; that is the important thing.

To say that prosperity is shown by the large demand for luxuries may, after all, be only another way of saying that people are getting the right idea about Christmas presents, which is to give luxuries and not necessities, right in line with the splendid tradition of the gold, feaukness and myrrh. Umbrellas are all right and there is a definite place for them in the corner back of the Christmas tree. But not even an umbrella-maker will say that an umbrella is exciting, except when it turns inside out.

But these small feminine trinkets and gewgaws and chateleine affairs or whatever the names are that your ladies call them, are exciting, and that is what Christmas presents should be. To like people very much is to give them all the useless things they want.

There is a great deal to be said about making gifts for gifts instead of big ones. Small watches are much more endearing and endearing than "turnips," just as little feet are better than big feet.

Professional optimists are chatting about big brown turkeys and English steaming hot plum puddings as things to look forward to, typical of Christmas cheer, but many persons would prefer a little roast pig to the turkey and real plum pudding to the fake plum pudding. The whole little pig is carried in with an apple in his mouth, and is as much a symbol of Christmas as any hackneyed turkey that ever strutted across a magazine cover.

Food, it is not generally known in polite circles, is the most generally distributed of Christmas presents. Thousands of baskets are given away filled with food, which one does not think of as a gift for the well-to-do except in the form of candy.

In this connection the shut-in Society is making strenuous efforts to increase the scope of its work at the coming holiday. A box has been placed at the Exchange, 114 South 14th street, with the legend "Help the Shut-ins at Christmas." And contributions are awaited at the office, 1710 Chestnut street, for Christmas dinners, etc., for the "shut-ins." The people called "shut-ins" are those whose lot it is to suffer, lying on their beds in homes, hospitals and almshouses, or sitting dolefully about therein, most of them without the taste for reading which makes the time fly for "shut-ins" in more prosperous circumstances.

All of them are not in institutions. One letter says: "Please send letters and cards. I live in the country and it is a lonesome. I have never walked, although I am 29 years of age, but I manage to hitch around the house in a rocking chair. I help to do the work and can wash dishes, bake and sew in my chair." It may spoil Christmas somewhat for the lucky ones, who are too busy thinking about Christmas to be thoughtful about Christmas—it may be a thought to bring up these sad pictures before them, but facts are facts.

GRIBBEL TO BE RE-ELECTED
UNION LEAGUE PRESIDENT

Annual Meeting Will Be Held Tonight

John Gribbel, president of the Union League, will be re-elected to the presidency without opposition tonight at the annual meeting and election of officers. The nominations for the officers were made at a meeting on November 9. Mr. Gribbel at that time received the nomination without opposition.

The following received nominations for election as directors: Robert F. Hopper, William R. Lyman, Thomas J. Jeffrey, Charles M. Groun, Charles M. Groun, William R. Lyman, Richard T. McCarter, James B. Mitchell, C. Stuart Patterson, James A. Forter, Jr., Louis B. Powell, Humbert B. Powell, Horace B. Ridings, William H. Smedley, William C. Groun, E. T. Hollister, Edward S. Stuart, Edward S. Williams, Alexander W. Winter, Jr., Charles E. Youngman.

TWO HURT IN COLLISION

Motorcyclists in Serious Condition as Result of Crash

Raymond E. Hoffmaster, of 3532 Germantown avenue, and John Conroy, of 1241 Locust street, are in a serious condition in the Norrisstown Hospital as a result of a collision between an automobile and a motorcycle at Germantown pike and DeKalb street road, yesterday. Hoffmaster and Conroy were on their way from Collegeville to Germantown on a motorcycle on the Germantown pike, and William Johnson, with three companions was coming in an automobile to Norrisstown when the accident occurred.

Hoffmaster is badly bruised and cut about the body and is also suffering with a compound fracture of the leg, and Conroy has concussion of the brain and other injuries.

Marion Harland's Corner

Shower for a Bride
ONE of my dear girl friends is to be married soon, and I want to give her a miscellaneous shower. It is to be at my home. She has no parents. What am I to do? Is it right to have young men at the affair? I should be thankful for your advice.

"CORNER READER."
If you can get chrysanthemums decorated with them. If not, with autumn leaves, giving the most cheerful effect you can contrive. If you have room for a bower at one end of the drawing room in which the various gifts are arranged—a wedding bell hung above these what you will achieve a novelty and one appropriate to the occasion. If the affair is to be in the evening, have salads, sandwiches, chocolate and coffee, ices and cake. If in the afternoon, serve light refreshments, with coffee or chocolate, sandwiches of different kinds, cinnamon toast, light cakes, and, should the day be cold, hot tea cakes—scones or small biscuits, buttered. Do not try to make the refreshments too solid for the afternoon—as is the mistake of many Americans—by introducing oysters and meats. It is customary to invite young men to bridal "showers," or so I think. Up-to-date readers will confirm or correct this assertion.

Afraid in the Dark
"My boy is 13 years old, apparently healthy and lively in character. Yet he is afraid to go upstairs in the dark. He says: 'I am ashamed! I feel as if I was afraid of something and don't know what. When I am out with messages I am not afraid to go anywhere, but I am in the quiet dark house.' Do you think a doctor could give him something to relieve this? Do you think he will grow out of it?"

ANXIOUS MOTHER.
The idiosyncrasy may be the effect of pre-natal influence, or the boy may have been frightened by servants in his infancy. I have known of instances precisely similar which were the result of one of these influences. One I have in mind was so much like that you describe that I must confess to you by telling of it. The lad confessed to his mother in after years that the darkness he dreaded seemed to him filled with grisly images that glared and gestured at him. He outgrew and lived down the illusion. Do not scold the lad, but encourage him to rise above the weakness. Tell him that he will certainly do this, and fill his mind with cheerful fancies. If he is healthy and sane he will undoubtedly become superior to the dreads before long. Do not let him believe that his is a singular experience but refer to it as physical peculiarities he is sure to overcome. Keep him much in the open air and urge him to practice all manner of manly exercises. The timid boy to whom I referred now became an athlete who is in college, traveled far and made daring excursions into distant lands, among barbarous tribes, fearing the terrors of night as little as the dangers of the day. Your boy will conquer the weakness. Never fear.

Important Detail Overlooked
"I have a fine baby boy. I should like to have him adopted into a good healthy home in two weeks or so. The doctors pronounce him one of the most perfect babies ever born at the hospital. Can you help me?" Mrs. L.
You do not seem to have the opportunity of making your acquaintance with readers who might be interested in the fine baby by neglecting to append your signature and address to the letter. The notices addressed to Mrs. L., with the name of the city, are not likely to reach you. And still the wonder grows that, despite reiterated admonitions, so many readers persist in withholding names and addresses, yet expect replies by mail.

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A kind, helpful, and most timely response to a number of letters received by us. Movies are a favorite entertainment of all classes just now, and it is but natural that young people who fancy that they have histrionic talent should aspire to act in or write for them. Our correspondent may lay in a generous stock of patience to meet the calls provoked by her liberal offer.

A Dutch Treat
"A member of the same club with myself invited me to go with her to see a certain play downtown, engaging to get the tickets. When we got on the car she let me pay the fare, saying the smallest change she had was a \$5 bill. When we got near the theater she said, 'You can give me your dollar and I'll get both tickets, as they are ordered in my name.' So I paid for my ticket and the carfare both ways—on her invitation. Please let me know if such conduct is conventional, or courteous, or excusable."
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This is the first of a series of interviews with the wives of the members of Mayor-elect Smith's Cabinet.
Mrs. Wilmer Krusen, wife of the newly appointed Director of Public Health and Charities, is as greatly interested in charitable work as is Dr. Krusen himself. Seated in an easy chair, in her navy blue chiffon blouse and skirt to match, she made a perfect picture of a home-loving, domestic type of woman. "It is impossible to live with one's husband and not imbibe some of his ideas," she declared. "As long as I can remember Dr. Krusen has been interested in just two things—health and charities."

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You see, I met the doctor when I was studying medicine here and when because it didn't last long. I studied one year, and then we were married."
"Did you ever regret the fact that your career was interrupted?" Mrs. Krusen was asked.
"Indeed I have not," came the quick answer. "Because I have had an opportunity to do more in a charitable way since my marriage, which was nearly 25 years ago. I am greatly interested in housing conditions, but I don't think it is a thing which can be remedied by any one individual, because the task is too great."
"What do you think of conditions at Blockley?" she was asked.
"Well, so far as I can see, there is not one dissenting voice in the city with regard to that. Conditions at Blockley are simply dreadful, and the very first thing to be done is to provide some other means of shelter for the inmates."
"I haven't any hobbies, unless you choose to call house and my charities a hobby. I have always given as much time as I could—more than I should have, sometimes—to charitable work, both organized and private. I belong to several auxiliaries, those of Jefferson Hospital and Temple University, for instance, and last winter I worked for the Emergency Aid. I wish I could say enough in praise of the great good the Emergency Aid did for the poor in Philadelphia last winter—it was marvelous. Then, I take entire charge of the management of my home, order all the meals, oversee the cooking and cleaning, and the thousand and one things that come up for the housekeeper's personal attention. I have two sons and a daughter to look after, too, although the boys are old enough to look after themselves now. The younger of the two is studying medicine."

BELIEVE IN FREEDOM.
"What would you like to see your daughter do?" she was asked.
"Whatever she wants to do," answered her mother firmly. "I don't believe in forcing any one. I think every woman who can should go to college, but if she doesn't want to study, there is no use trying to make her do it. Personally, I believe that a home and family is the finest thing in the world for a woman, but if she prefers intellectual pursuits and a career, she is quite right in taking it. A woman is just as good a public servant as a man, I think, and the time is coming when husband and wife will work side by side—but the time is still a long way off. The ideal of companionship is the truest ideal of married life, and if a man and woman can work together they are practically sure of being companionable."

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MORE SOUTHERN CAKES FOR LUNCH AND AFTERNOON TEA

There is a quaint little cake the French call "manque," which is French for missed. Why this perfectly good cake should be so-called is a mystery, but the following recipe, copyrighted by the New Orleans Picayune, is the original Southern recipe:

Required: The whites of 3 eggs, beaten to a froth, 1/2 pound of white pulverized sugar, 1 tablespoonful of butter, 1 cup of flour, grated zest of a lemon, and a teaspoonful of baking powder. Beat the sugar and butter and yolks of the eggs to a very light cream and add the grated zest of the lemon. Gradually add the flour, which you will have mingled and sifted with the baking powder. Then add the whites of the eggs, beaten to a stiff froth. Beat lightly and quickly and place in a buttered cake pan and bake for 30 minutes in a moderately quick oven.

Marble cakes is much more complicated, but it tastes mighty good. Make the white part first, as follows: Use 1/2 cup of butter, 1/2 cup of milk, 1/2 cup of white pulverized sugar, 2 1/2 cups of flour, the whites of 4 eggs, 1 teaspoonful of baking powder and a teaspoonful of lemon extract. Beat the butter to a cream, gradually add the sugar, beaten thoroughly until very light. Then add the milk, stirring carefully. Add one-half of the flour, evenly divided. Beat vigorously and add the extract. Mix well and add the whites of the eggs, beaten to a froth. Then add the remainder of the flour. Now stand the mixture to one side while you make the dark part of the cake. Use 1/2 cup of butter, 1/2 cup of milk, 1/2 cup of brown sugar, the yolks of 4 eggs, 1/4 cup of flour, 2 ounces of melted chocolate, 1 teaspoonful of vanilla, 1 teaspoonful each of cloves (if desired) and one of baking powder. Beat the butter and the sugar to a cream, till very light, then add the beaten yolks of the eggs. Add the milk, stirring carefully. Then add the flour, blending and beating until smooth. Dissolve the chocolate in a little of the milk and add, mixing well; then add the essence and the baking powder to the mixture. Mix thoroughly and lightly. Now add the baking powder to the first mixture and mix thoroughly. Then grease a piece of brown paper and line the cake pan, then put in first a spoonful of the white mixture and then a spoonful of the dark, alternating like this until all is used up. Bake in a moderate oven for 1/2 of an hour. The cake must cool in the pan in which it was baked before removing from the pan.

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Centemeri Gloves
Christmas Glove Combinations, \$5 to \$100.00
A Delightful Gift Consisting of a Beautiful Box Filled With Your Centemeri Selections.
A Limited Number of Specially Imported Glove Boxes—Extremely Handsome Gifts.
Delivered Anywhere—Any Day.
1223 Chestnut Street

Where the Critics Agree

IN matters affecting Art, there is frequently the widest difference of opinion among the authorities. Following a concert the newspaper criticisms often contradict each other diametrically. It is therefore the more remarkable in the case of an instrument like the Pianola that critical opinion should be practically unanimous.

All musical authorities prefer THE PIANOLA

There is practically not one musician of note who has lived during the past decade who has not publicly expressed a favorable opinion of the Pianola.

Of even greater significance is the fact that these great musicians, while endorsing the Pianola, have been careful to make a sharp distinction between the Pianola and so-called "player-pianos" that seek to imitate it.

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The famous Pianola line, which embraces the finest pianos in the world at their respective prices, is on exhibition and sale in this City at our stores.

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Remember: At any price you wish to pay there is a Pianola model to fit your purse. And that the least expensive Pianola is musically superior to any other make of player-piano regardless of its name or price.

IMPORTANT:—There is but one Pianola; it is made by the Aeolian Company. It is sold in this city by us; and is obtainable in the following models:—

- THE STEINWAY PIANOLA
- THE WHEELLOCK PIANOLA
- THE STRUOD PIANOLA
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"The Pianola is the best; unsurpassable, unsurpassed."
JOSEF HOFMANN
"I unhesitatingly pronounce the Pianola the best."
MORIZ ROSENTHAL
"The Pianola is vastly superior to all others."
HAROLD BAUER
"I consider the Pianola superior in every way."
MARK HAMBURG
"The Pianola is in a musical position far ahead."
FRITZ KREISLER
"The Pianola is far superior."
JAN KUBELIK
"The Pianola alone is musical or artistic."
EDWARD GRIEG
"I had thought that all such instruments were only machines, but the Pianola is excellent."
THEODOR LESCHTZYKY
"The Pianola alone deserves serious consideration from the musical world."



"Grandma Says"

"That little girls should have good light to read by so they won't spoil their eyes."

"I heard her say that good light in the home is as necessary as good food."

"Grandma sews all evening, and she says she can see fine under the gas light."

Incandescent Gas Light is the best light you can get for close work and reading.

When your gas lights need adjustment, have us send a Quick Service man. His work costs you nothing—new parts only what they would cost at any of our offices.

The United Gas Improvement Co.